

Data from Network Externalities Experiment Econ 100C Spring 2009

Table 1 Distribution of Initial Values in Class

Initial Value	Number of Persons
1	6
2	6
3	6
4	6
5	6
6	5

Table 2 Network Externality Factors

If number of phones sold is between	Network externality factor is
1 and 6	1
7 and 12	2
13 and 18	3
19 and 24	4
25 and 30	5
31 and 36	6

Table 3 Price and numbers of phone sold

	Round 1	Round 2
Price of phones	\$15	\$11
Number of phones sold	15	23

Table 4. Buyers by initial value

Initial Value	Number of Buyers in Round 1	Number of Buyers in Round 2
1	0	0
2	0	0
3	3	6
4	4	6
5	4	6
6	5	5